

Credit Union Insurance Services Association

Newsletter

CUISA 2016 Conference & Trade Show

**Save
the
Date**



The 2016 Conference & Trade Show is booked!

Ideally located on the shores of majestic Okanagan Lake, this destination resort and conference centre is nestled in the heart of Canada's wine country. Visit the nearby vineyards and wineries for exclusive tastings or enjoy a day of golfing with spectacular views of Okanagan Lake and the surrounding mountains.

Mark your calendars for

June 7 - 9, 2016

More information on hotel bookings to follow in the coming months.



A Message from your Executive Director

Due to some family health issues, our current President John Sullivan will continue as a Board Member for CUISA, but in a Director role. Former CUISA President Kevin Sigouin has agreed to step back in as Interim President for the time being. We want to thank Kevin for his commitment to the association and we wish John and his wife a speedy recovery.

Contact Us

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Welcome to our new Corporate Partner Mutual Fire

Based out of Langley B.C., The Mutual Fire Insurance Company of British Columbia has been established since 1902. As we round the corner for the final push of 2015, we reflect on 2014 as the largest year of growth in MFI history. The company was started by a small group of farmers and remains true to their roots with their current strategic plans being to grow their farm business.

As a Mutual company, the members of CUISA understand the value of participation and membership benefits. The membership option at MFI provides policyholders with the opportunity to engage in the company they are insured with. Membership benefits include the option to attend all special meetings as well as our AGM. If the client is interested, they also have the opportunity to run for a Director position. At the end of each fiscal year, the Board of Directors also determines if members are eligible for a premium refund. This potential refund is also based on the previous year's profits. MFI wants their insureds to see the value in being a part of the company they partially own.

This year MFI released a new product to their brokers and policyholders. Service Line coverage is now available as a package with Equipment Breakdown coverage. For a combined premium of \$60, MFI believes these endorsements fill the gaps that homeowners often overlook. For Service Line specifically, our product includes coverage for wear and tear, deterioration, hidden decay, rust, as well as root invasion. Without the loss of a claims free discount and a 500 dollar deductible, MFI is excited about the launch of this product.

As 2016 is just around the corner, keep an eye out for new and exciting product offerings set to launch in the New Year. The Mutual Fire Insurance Company is always looking for ways to support their broker partners and they appreciate an open dialogue about the needs of our partners and their clients.

If you wish to get more information about our current product offerings, set up training, or get updated manuals, wordings, or other marketing materials – please don't hesitate to e-mail our Business Development team at businessdevelopment@mutualfirebc.com. Alternatively, your underwriter is always available to help with these inquiries.

We wish all of our partners and CUISA members a healthy and prosperous rest of the year.



*Do you have news or information to share with CUISA members?
Just drop us a line and we'll get the info out—cuisa@centrall.com*